

Ryan White Part A

Fiscal Year 2016 Provider Training



CUYAHOGA COUNTY BOARD OF HEALTH

YOUR TRUSTED SOURCE FOR PUBLIC HEALTH INFORMATION

5550 Venture Drive Parma, Ohio 44130
216-201-2000 www.ccbh.net


Molly Kirsch
Program Manager
mkirsch@ccbh.net

Policy Updates




Policy Updates

- Health Insurance Premium and Cost Sharing Assistance Service Category (HIPSCA)
- Eligible Scope Reporting
- Focused Needs Assessment
- Linkage Agreements




HIPSCA

- **Health Insurance Premium and Cost-Sharing Assistance (HIPSCA)**
- Core Services
- Cleveland TGA- New Service in FY15



HIPSCA


- Must be adequate- minimum essential coverage, at least one medication from each ART category.
- Cost-benefit analysis



HIPSCA Providers

MetroHealth Medical Center
Xiomara Merced
P: 216-778-5015
F: 216-778-3019
xmerced@metrohealth.org

University Hospitals
Melissa Sowa
Phone: 216.844.7256
Fax: 216.201.5401
Melissa.Sowa@UHhospitals.org



Eligible Scope

- For RW funded-categories, data for eligible clients, regardless of payer
- Pilot project
- Best practices
- Least burdensome



Targeted Needs Assessment

- *Post-ACA and Medicaid Expansion: Progress and Gaps*
- Reality versus expectations
- How might Ryan White best support the needs of PLWHA in new environment.



Targeted Needs Assessment

- Provider list updated- More extensive, includes Medicaid providers;
- Provider and other subject expert interviews
- Medicaid plan analysis
- Review of Essential Health Benefits



Targeted Needs Assessment

- Gaps unrelated benefits covered:
- Medicaid enrollment waiting list,
 - Churning- Public and private,
 - Undocumented immigrants,
 - Segment of clients unlikely to enroll with assistance
 - Possible instability of public funding



Targeted Needs Assessment

Largest structural gaps:

- Medical Case Management- No third-party payer identified that provides services similar to comprehensive MCM under RW.;
- OAMC- Nurse care coordination;
- HIPSCA- No other third-party payer identified for clients 301-500% FPL
- EIS- Service coordination;



Provider Linkage Requirements

1. Establish written referral relationships with specified points of entry
2. Documents referrals from these points of entry

Performance Measure

Documentation that written referral relationships exist between Part A service providers and key points of entry



Informal/Formal Linkages

- **Relationships-** Informal, occur naturally, individual, cornerstone of referrals
- **Written Linkages-** Formal, between organizations not staff, conducive to organized, system-wide coordination and monitoring



Commitment- Not Contract

- MOA, Linkage Agreement, MOU- Different approaches to formal statements of commitment
 - Outlines an agreement between two parties, who does what, actions, deadlines.
 - NOT a legally binding document, no liability, easier to process administratively



Written Components

At a minimum, must include:

1. Names of signing agencies;
2. Specific details about the activities occurring under the linkage agreement;
3. Clear timeline for agreement; and
4. Executive signatures.



Ryan White Part A Cleveland TGA



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Standards of Care
and Monitoring



Cleveland TGA Service Standards of Care




Cleveland TGA Service Standard of Care

In the fall of 2015 the Grantee and Planning Council's Quality Improvement Committee worked to restructure the Cleveland TGA Service Standards of Care.

The purpose of Service Standards of Care are to:

- Outline the elements and expectations a service provider follows when implementing a specific service category
- Ensure that all service providers offer the same fundamental components of any given service category
- Set a benchmark by which services are monitored



Cleveland TGA Service Standard of Care

As of today, the following eight Service Standards of Care have been updated:

- Early Intervention Services
- Food Bank / Home Delivered Meals
- Legal Services
- Medical Case Management
- Mental Health Services
- Oral Health Services
- Legal Services
- Substance Abuse – Outpatient Services
- Substance Abuse – Residential Services



Cleveland TGA Service Standard of Care

Ryan White Part A

Medical Case Management

SERVICE CATEGORY DEFINITION

Medical Case Management is a range of client-centered services that help clients with health care, psychosocial, and other services. The coordination and delivery of physical treatment is a core component of medical case management. These services ensure health and behavioral care needs are met through ongoing work with support personnel and coordination of care. Regular ongoing communication of the client and the case manager is critical to the success of the case management process. Medical case management includes the provision of resource information, including in-person, telephone, fax, and electronic or computer (EVT/ADIS) responses. Key activities include:

- Initial assessment of service needs
- Development of a comprehensive individualized service plan
- Coordination of services to meet the client's needs
- Monitoring and reporting on the effectiveness of the plan
- Responding to requests for the plan services over the life of the case

Medical case management services are used to help the client manage their medical case management activities for the plan services and any other forms of communication. Medical case management services are used to help the client manage their medical case management activities for the plan services and any other forms of communication. Medical case management services are used to help the client manage their medical case management activities for the plan services and any other forms of communication.

Medical Case Management includes all services listed above and program systems related to the client's case management. The services listed above are not intended to be a comprehensive list of all services that may be provided to a client. The services listed above are not intended to be a comprehensive list of all services that may be provided to a client. The services listed above are not intended to be a comprehensive list of all services that may be provided to a client.

CLIENT INTAKE AND ELIGIBILITY

All agencies are required to have a clear intake and eligibility policy in place. It is the responsibility of the agency to determine and document client eligibility status, as outlined in the Ryan White Part A – Cleveland TGA Eligibility Policy.

Eligible clients are:

- Live in the Cleveland TGA (Cuyahoga, Ashland, Lake, Lorain, Geauga, or Trumbull Counties)
- Have an EVT/ADIS diagnosis
- Have a documented medical condition that is at or below 100% of the federal poverty level
- Be unmet or underserved

Services will be provided to all Ryan White Part A qualified clients without discrimination on the basis of race, ethnicity, sex, creed, color, age, gender identity or expression, marital or parental status, sexual orientation, religion, physical or mental disability, language status, or any other factor.



Definition From Most Recent RFP (arrow pointing to Definition section)

TGA Eligibility Information (arrow pointing to Client Intake and Eligibility section)

Cleveland TGA Service Standard of Care

Ryan White Part A

Medical Case Management

PERSONNEL QUALIFICATIONS

An individual providing medical case management services must be a licensed social worker and follow the National Association of Social Workers (NASW) standards for Case Management, available for review at www.nasw.org/individual-and-practice-standards.


Each medical case management agency must have and implement a written plan for the provision of all medical case management staff consistent with licensure rules. Medical case managers must be evaluated at least annually by their supervisor according to written agency policy or performance appraisals.

CARE AND QUALITY IMPROVEMENT OUTCOME GOALS

The overall outcome goal of medical case management is to provide case planning and coordination services needed for clients living with EVT/ADIS, ensuring access to care and support services that will result in improved health and quality of life for the individual client.

Client Quality Improvement outcome goals for medical case management are:

- 100% of all client files include documentation of a completed comprehensive care plan
- 80% of clients receiving medical case management services are actively engaged in medical case management by a medical social worker in its month period as a new case manager and in the second half of a single year session
- 90% of all eligible medical case management services are provided (Autism/Therapy (AET) in the maintenance case)
- 10% of clients receiving medical case management services are actively engaged in treatment for a total of three times the reported case load



Specific to Each Service Category (arrow pointing to Personnel Qualifications section)

High Level Outcome Goals Specific to Service Category (arrow pointing to Client Quality Improvement Outcome Goals section)

Cleveland TGA Service Standard of Care


Ryan White Part A

Medical Case Management

SERVICE STANDARDS

Standard	Metric	Goal
1. Services are provided to unmet populations.	Documentation of unmet (Case Manager initiated)	100%
2. Medical case management clients have a case manager responsible for their care.	Documentation of complete responsibility transfer and plan of care to the case manager.	100%
3. The medical case management client receives an individualized and comprehensive care plan.	Documentation of initial assessment of service needs and development of a comprehensive care plan.	100%
4. Medical case management clients receive an individualized and comprehensive care plan.	Documentation of initial assessment of service needs and development of a comprehensive care plan.	100%
5. Medical case management clients have their medical case plan updated and in compliance with current state and federal laws.	Documentation that the medical case plan is updated and in compliance with current state and federal laws.	90%
6. Medical case management clients are engaged in their medical case plan.	Documentation of complete assessment to ensure the client is engaged in their medical case plan.	80%
7. Medical case management clients are linked to medical case plan.	Documentation that the client has a medical case plan and is linked to the medical case plan.	90%
8. Medical case management clients are linked to medical case plan.	Documentation that the client has a medical case plan and is linked to the medical case plan.	90%
9. Medical case management clients are linked to medical case plan.	Documentation that the client has a medical case plan and is linked to the medical case plan.	90%
10. Medical case management clients are linked to medical case plan.	Documentation that the client has a medical case plan and is linked to the medical case plan.	90%
11. Medical case management clients are linked to medical case plan.	Documentation that the client has a medical case plan and is linked to the medical case plan.	90%
12. Medical case management clients are linked to medical case plan.	Documentation that the client has a medical case plan and is linked to the medical case plan.	90%

100% Standard is based on the Ryan White Part A Performance Standards.



Mimics Quality Monitoring Tool (arrow pointing to Service Standards table)

Cleveland TGA Service Standard of Care

Ryan White Part A

Medical Case Management

CLIENTS RIGHTS AND RESPONSIBILITIES

Agencies providing services are required to have a statement of clients rights and responsibilities posted and available to the client. Each agency will take all necessary actions to ensure that services are provided in accordance with the consumer rights and responsibilities statement and that each consumer understands their rights and responsibilities.

CLIENT RECORDS, PRIVACY, AND CONFIDENTIALITY

Agencies providing services must comply with the Health Insurance Portability and Accountability Act (HIPAA) provisions and regulations and all federal and state laws concerning confidentiality of consumer personal health information (PHI). Agencies must have a clear policy of information policy in place and ensure that information is not shared with unauthorized personnel. A report card of the release of information form must be included in the client record. Information on all clients receiving Ryan White Part A funded services must be stored in the RWA system (Cleveland Part A system, CASEWise, HealthShare).

CULTURAL AND LINGUISTIC COMPETENCY


Agencies providing services must adhere to the National Standards on Culturally and Linguistically Appropriate Services.

CLIENT GRIEVANCE PROCEDURE

Each agency must have a written grievance procedure policy in place which provides for the alternate review of those personnel and staff members of service standards. Clients will be notified of their rights and the grievance procedure policy form must be included in the client record.

CASE CLOSURE PROTOCOL

Each agency providing services should have a case closure protocol in place. The reason for case closure must be properly documented in each client file. If a client chooses to receive services from another provider the agency must have the request from the client.




General Information / Requirements (arrow pointing to Client Rights and Responsibilities section)

Cleveland TGA Service Standard of Care

The remaining Service Standards of Care will be updated throughout the FY2016 grant year.

The Grantee will solicit feedback on the updated standards during an open comment period in addition to conducting one meeting that will be open to the community.

All Service Standards of Care, including the eight new standards, are included on your flash drive and publically posted on the Ryan White website at: <http://www.ccbh.net/ryan-white-provider-resources>



Cleveland TGA Annual Site Visit Monitoring





Cleveland TGA Annual Site Visit Monitoring

Purpose:

- Grantee is required to conduct monitoring site visits with each sub-recipient on an annual basis.

Prior to the Visit:

- The Grantee will send each agency:
 - Official notification including dates of the visit and estimated number of staff that will be attending
 - Attachment A - Fiscal Monitoring Site Visit Checklist
 - Attachment B - Program Monitoring Site Visit Checklist
 - Attachment C - Random Sample Client List



Cleveland TGA Annual Site Visit Monitoring

Following the Visit:

- Grantee will provide a written report to your agency within 30 days of completion of the site visit.
- If significant findings are recorded, the grantee will conduct additional site visits as necessary.

Monitoring Performance Scale:


QUALITY SCORE	QUALITY RATING	FOLLOW-UP ACTION
90 - 100%	Excellent Findings exceed quality expectations	No Action Required.
80 - 89%	Effective Findings meet quality expectations	No Action Required.
70 - 79%	Moderate Deficiencies Findings are below quality expectations	Written Quality Improvement Plan required within 30 days of receipt of report.
69% and below	Significant Deficiencies	Probationary Period put in effect; Written Quality Improvement Plan required within 30 days; Services will be re-monitored until provider has addressed the finding and becomes compliant.

Cleveland TGA Annual Site Visit Monitoring

All Fiscal, Program and Quality Tools are included on your flash drive and publically posted on the Ryan White website at: <http://www.ccbh.net/ryan-white-provider-resources>

Every Agency should be reviewing the following three tools prior to their scheduled monitoring visit:

- Program and Eligibility Monitoring Tool
- Quality Monitoring Tool(s)
- Fiscal Monitoring Tool



Cleveland TGA Annual Site Visit Monitoring

General Program - All Subgrantees				
Service Provider:	Review Date:			
Reviewer:				
Point of Review:	Met	Unmet	N/A	Comments:
Universal Section A. Access to Care				
Maintain file of materials documenting Consumer Advisory Board membership, meetings and minutes.				
Maintain visible suggestion box or regularly implement client satisfaction survey tool, focus groups, public meetings, with analysis and use of results documented.				
Documentation of agency's grievance policy and procedure.				
Maintain file of individuals refused services with reasons for refusal specified; include in file any complaints from clients, with documentation of complaint review and decision reached.				
Documentation of eligibility and clinical policies that do not permit denial of services due to pre-existing conditions and present health conditions.				
Facility complies with Americans with Disability Act (ADA) and is accessible by public transportation conditions.				
Informational materials about agency services and eligibility requirements such as brochures, newsletters, posters, community bulletins and other types of promotional materials.				

Cleveland TGA Annual Site Visit Monitoring

Eligibility - Chart Level				
Service Provider:	Review Date:			
Reviewer:				
Point of Review:	Met	Unmet	N/A	Comments:
Eligibility and Determination Screening				
Documentation of clients proof of HIV/AIDS diagnosis - required only once				
Documentation of client's proof of residency - updated twice if applicable				
Documentation of client's proof of income - updated twice if applicable				
Documentation of client's insurance status (uninsured/underinsured/insured) - updated twice if applicable				
Documentation of clients receipt of sliding fee application to ensure consistency with policies and federal requirements				

Cleveland TGA Annual Site Visit Monitoring

Eligibility - Chart Level				
Service Provider:	Review Date:			
Reviewer:				
Point of Review:	Met	Unmet	N/A	Comments:
Eligibility and Determination Screening				
Documentation of clients proof of HIV/AIDS diagnosis - required only once	37	0		100%
Documentation of client's proof of residency - updated twice if applicable	35	2		95%
Documentation of client's proof of income - updated twice if applicable	29	8		78% - Finding. At exit interview discussed finding and suggested corrective action response to include implementing a tracking system.
Documentation of client's insurance status (uninsured/underinsured/insured) - updated twice if applicable	30	7		81% - at exit interview discussed baseline score status and importance of updating insurance with semi-annual recertification.
Documentation of clients receipt of sliding fee application to ensure consistency with policies and federal requirements	37	0		100%

Cleveland TGA Annual Site Visit Monitoring

Medical Case Management				
Service Provider:	Review Date:			
Reviewer:				
Point of Review:	Met	Unmet	N/A	Comments:
Standard:				
1 Services are provided by trained professionals.				
2 Client has a completed comprehensive individual care plan.				
3 New clients receive an initial assessment of service needs.				
4 Client received coordinated referrals and information for services required to implement the care plan.				
5 Client had their individual care plan updated two or more times, at least three months apart.				
6 Client is continuously				

Cleveland TGA Annual Site Visit Monitoring

Medical Case Management				
Service Provider:	Review Date:			
Reviewer:				
Point of Review:	Met	Unmet	N/A	Comments:
Standard:				
1 Services are provided by trained professionals.	Met			Met
2 Client has a completed comprehensive individual care plan.	40	1		98%
3 New clients receive an initial assessment of service needs.	2	0	39	100% - only two new clients in the service year
4 Client received coordinated referrals and information for services required to implement the care plan.	40	1		98%
5 Client had their individual care plan updated two or more times, at least three months apart.	33	3	5	92% - five clients excluded because they did not receive services for longer than six months.

Cleveland TGA Annual Site Visit Monitoring

Outpatient Ambulatory Medical Care (OAMC)				
Service Provider:	Review Date:			
Reviewer:				
Point of Review:	Met	Unmet	N/A	Comments:
Standard:				
1 Primary medical care services are provided by trained professionals.				
2 Laboratory services are provided at professional facilities.				
3 Clinical Care providers have a minimum of 10 hours of HIV related CME units in a measurement year.				
4 Clinical Care providers care for at least 25 HIV positive clients in a three year period.				
5 Agencies conduct regular quality improvement activities that focus on HIV care and process measures.				
6 Client had less than 200 copies/ml, at last HIV Viral Load test during the measurement year.				
7 Client had viral load test performed at least every six months.				
8 Client had at least two CD4 cell counts during				

Cleveland TGA Annual Site Visit Monitoring

Outpatient Ambulatory Medical Care (OAMC)				
Service Provider:	Review Date:			
Reviewer:				
Point of Review:	Met	Unmet	N/A	Comments:
Standard:				
1 Primary medical care services are provided by trained professionals.	Met			Met
2 Laboratory services are provided at professional facilities.	Met			Met
3 Clinical Care providers have a minimum of 10 hours of HIV related CME units in a measurement year.	Met			Met
4 Clinical Care providers care for at least 25 HIV positive clients in a three year period.	Met			Met
5 Agencies conduct regular quality improvement activities that focus on HIV care and process measures.	Met			Met
6 Client had less than 200 copies/ml, at last HIV Viral Load test during the measurement year.	136	15		90%
7 Client had viral load test performed at least every six months.	130	21		86%
8 Client had at least two CD4 cell counts during the measurement year, at least 90 days apart.	128	23		85%

Cleveland TGA Annual Site Visit Monitoring

Ryan White Part A - Cleveland TGA

Fiscal Tool

Fiscal - All Subgrantees

Service Provider: _____ Review Date: _____
 Recipient: _____

Point of Review:	Met	Unmet	N/A	Comments:
A. Limitation on Uses of Part A Funding				
1. Administrative expenses total not more than 10% of contracted Part A dollar amount unless approved by CCBH. • Prepare project budget and track expenses with sufficient detail to allow identification of administrative expenses.				
2. Appropriate assignment of Ryan White Part A administrative expenses, with administrative costs to include: personnel, rent utilities, audits etc.				
3. If using indirect cost as part or all of the 10% administration costs: • Has on file a federally approved HHS-negotiated Certificate of Cost Allocation Plan or Certificate of Indirect Costs; • Has submitted a copy of the Certificate to CCBH.				
4. Expenditure of not less than 75% of service dollars on core medical services as evidenced by: • Reporting expenses to CCBH by service category on provided forms.				
5. Total expenditures for support services are limited to no more than 25% of service dollars as evidenced by: • Reporting expenses to CCBH by service category • Documenting that support service funds are contributing to positive medical outcomes for clients.				

Ryan White Part A Cleveland TGA



Ryan White Part A
Cleveland TGA

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Program Eligibility



Eligibility: Our Recent Past


- Burdensome system;
- Eligibility documents maintained in physical files;
- Duplication of effort for clients and staff;
- Client completed eligibility certification more than once:
 - Multiple Applications
 - Multiple identical verification documents
- Process did not facilitate coordination.



Cleveland TGA Eligibility Certification




"Fictitious AIDS Service Organization called- when you have a second, please send them copies of your client's eligibility documents."




Verification Flexibility

1. Documentation of Medicaid eligibility:
 - A. Insurance verification;
 - B. Low-Income verification- MAGI worksheet still required;
 - C. Residency verification
2. "Other" document option added to allow professional discretion




Electronic Eligibility

- Process improvement*
 - *eligibility certification is still required;
- System = Coordination;
- Client completes process once each time eligibility certification is due;
- Reduces burden for clients and staff.




Electronic Eligibility Process

1. Complete eligibility certification;
2. Scan eligibility documents;
3. Upload documents to the "Attachments" tab in client's CAREWare account;
4. Tab located in CAREWare's shared domain.



Interdependency


1. Timeliness
2. Consistent practices
 - Eligibility certification: Correct forms, completion, verification documents
 - Scanning and Uploading: Naming conventions, file locations



Individual Responsibility

"...the responsibility for documenting the provision of allowable services to eligible clients rests with the agency providing services."

- Quickly review documents- Are eligibility requirements met? Is eligibility current?
- Snapshot- Agencies can not delete files




Electronic Eligibility Report

Cuyahoga County Board of Health
Ryan White Part A Program
Monthly Electronic Eligibility Report
FY2016 Grant Year: March 1, 2016 - February 28, 2017

Report Instructions:
 1) Complete A.-C. (below) using drop-down lists;
 2) If applicable, list CAREWare accounts to which documents have been uploaded*;
 3) Submit this report monthly with agency invoice.


A. Subrecipient Agency: Drop-Down List
 B. Reporting Period: Drop-Down List
 C. Documents Uploaded (Yes/No): Drop-Down List

* CAREWare Accounts	CAREWare Accounts, Continued



Report Submission

- Include with monthly invoice
- Fiscal Checklist
- Implementation timeline varies by agency, with ongoing timeliness and accuracy, reporting requirement will be unnecessary.



Direct/Administrative Forms for Cost Reimbursement Services

**Ryan White Part A
Medical Case Management - Direct Services
Care Hospital**

Reporting Month: _____

Operating Agency: Care Hospital Program: Medical Case Management

Contract Time of Performance: _____

Cost Categories on approved budget	Approved Budget	Costs Incurred This Month	Costs Incurred to Date	Available Balance
Personnel	0	0	0	0
Program Materials	0	0	0	0
Office Supplies	0	0	0	0
Overhead (Personnel)	0	0	0	0
Travel	0	0	0	0
Other (Postage/Carfare)	0	0	0	0
Total	0	0	0	0

Documentation Services: Service Summary Chart, Personnel - Provide documentation for staff (monthly), Supplies - Provide documentation of costs incurred receipts/chargebacks (monthly), Overhead (Personnel) - Provide bills and receipts or chargebacks (monthly), Travel - Provide Travel vouchers for costs incurred (monthly), Other Postage/Carfare - Provide bills and receipts or chargebacks of costs incurred (monthly).

**Ryan White Part A
Medical Case Management - Administrative Services
Care Hospital**

Reporting Month: _____

Operating Agency: Care Hospital Program: Medical Case Management

Contract Time of Performance: _____

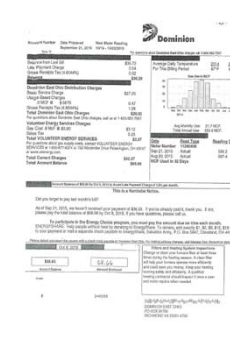

Cost Categories on approved budget	Approved Budget	Costs Incurred This Month	Costs Incurred to Date	Available Balance
Personnel	0	0	0	0
Program Materials	0	0	0	0
Office Supplies	0	0	0	0
Overhead (Personnel)	0	0	0	0
Travel	0	0	0	0
Other (Postage/Carfare)	0	0	0	0
Total	0	0	0	0

Admin Costs cannot exceed 10%

Documentation Services: Service Summary Chart, Personnel - Provide documentation for staff (monthly), Supplies - Provide documentation of costs incurred receipts/chargebacks (monthly), Overhead (Personnel) - Provide bills and receipts or chargebacks (monthly), Travel - Provide Travel vouchers for costs incurred (monthly), Other Postage/Carfare - Provide bills and receipts or chargebacks of costs incurred (monthly).

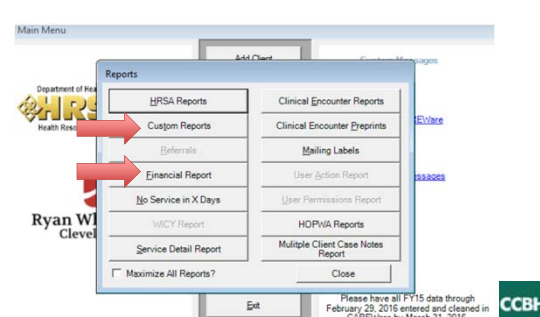
Sample Back-up for Cost Reimbursement

Mark on your back-up what is being invoiced


- ## CAREWare Reports
- CAREWare Financial report
 - CAREWare Subservice Detail report

CAREWare and the Ryan White Part A Program



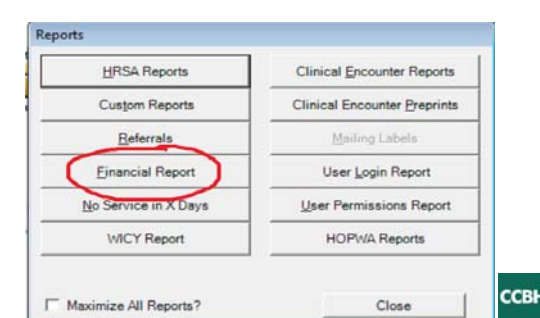
Please have all FY15 data through February 29, 2016 entered and cleaned in CAREWare by March 31, 2016.

CAREWare Fiscal Reports



Please have all FY15 data through February 29, 2016 entered and cleaned in CAREWare by March 31, 2016.

CAREWare Continued



CAREWare and the Ryan White Part A Program

RW CAREWare 5.0 - Financial Report

Date Selection: From: 3/1/2016 Through: 3/31/2016

Funding Source: Medicaid No, Medicare No, Part A Yes, Part F, Part A MAI Yes, Private Individual No

Include Subservice Detail Include Provider Information

Pull amount received data from receipts in the date span

Report Filter: Apply Custom Filter Edit Filter

Run Report Close

Financial Report

Export Type: Portable Document Format (PDF)

File: [File Icon] .pdf

Arabic Version: Arabic 3x

Phone: Cleveland, Ohio

	Clients	Units	Total	Amount Received	Not Received
Outpatient/Ambulatory Medical Care	1	1	\$100.00	\$0.00	\$100.00
Medicaid OAMC	1	1	\$0.00	\$0.00	\$0.00
Primary Care Visit - Physician	1	1	\$0.00	\$0.00	\$0.00
Private Individual OAMC	1	1	\$0.00	\$0.00	\$0.00
Outpatient/Ambulatory Medical Care Totals	2	4	\$100.00	\$0.00	\$100.00
Provider Total	2	4	\$100.00	\$0.00	\$100.00

CAREWare and the Ryan White Part A Program

Financial Report

Tuesday, March 01, 2016 through Saturday, April 30, 2016

Report Criteria:
 Provider(s): TEST
 Funding Source: Medicaid, Medicare, Part A, Part F, Part MAI, Private Individual
 Group by Provider(s): True
 Include subservice detail: True
 Include provider detail: True

	Clients	Units	Total	Amount Received	Not Received
Outpatient/Ambulatory Medical Care	1	1	\$100.00	\$0.00	\$100.00
Medicaid OAMC	1	1	\$0.00	\$0.00	\$0.00
Primary Care Visit - Physician	1	1	\$0.00	\$0.00	\$0.00
Private Individual OAMC	1	1	\$0.00	\$0.00	\$0.00
Outpatient/Ambulatory Medical Care Totals	2	4	\$100.00	\$0.00	\$100.00
Provider Total	2	4	\$100.00	\$0.00	\$100.00
Report Total	2	4	\$100.00	\$0.00	\$100.00

Reports

- HRSA Reports
- Custom Reports**
- Referrals
- Financial Report
- No Service in X Days
- WICY Report

- Clinical Encounter Reports
- Clinical Encounter Reprints
- Mailing Labels
- User Login Report
- User Permissions Report
- HOPWA Reports

Maximize All Reports? **Close**

Custom Reports

View/Edit

Data Scope: Show Shared Service Records, Show Shared Clinical Records, Show Shared Custom Subform Records, Show Shared Case Notes Records

Filter by Report Type: [Dropdown]

Date Span: From: 3/1/2016 Through: 3/31/2016

Clinical Review: [Dropdown]

Show New Clients Only Show Specifications Sum Numeric Fields

Report Name	Report Type	Custom Constrab
TLSA4 Immunizations	Immunization	Custom
TLSA4 Labs	Lab	Custom
TLSA4 Medications	Medication	Custom
TLSA4 Screening Labs	Screening Lab	Custom
TLSA4 Screenings	Screening	Custom
TLSA4ClientList	Demographics	Custom
TLSA4 Fee for Service Detail (Financial Backup)	Service	Custom
TLSA4 Fee for Service Detail (in Names)	Service	Custom
TLSA4 Medications (OU, Mail or Other)	Medication	Custom
TLSA4 Missing (Bus Pass Number)	Service	Custom
TLSA4 Missing (Date Card Number)	Service	Custom
TLSA4 Missing/Annual/Review/Medical	Demographics	Custom
TLSA4 Missing/Client Status	Demographics	Custom
TLSA4 Missing/Demographics	Demographics	Custom
TLSA4 Missing/Hapiano-Subgroup	Demographics	Custom

Run Report New Report Delete Report Edit Report Copy Report Import From File Export To File Close

TLSA4 Fee for Service Detail (Financial Backup)

Data Scope: TEST

URL	Srv Date	Unit Price	Quantity	Service Category	Price
8888820701U	3/7/2016	\$0.00	1	Outpatient/Ambulatory	\$0.00
8888820701U	3/7/2016	\$0.00	1	Outpatient/Ambulatory	\$0.00
8190102101U	3/7/2016	\$100.00	1	Outpatient/Ambulatory	\$100.00
8190102101U	3/7/2016	\$0.00	1	Outpatient/Ambulatory	\$0.00
Numeric Totals:		\$100.00	438		

Export Type: Portable Document Format (PDF)

File: [File Icon] .pdf

Arabic Version: Arabic 3x

Phone: Cleveland, Ohio


CAREWare and the Ryan White Part A Program


TL\$Fee for Service Detail (Financial Backup)

Data Scope: TEST

URN	Srv Date	Unit Price	Quantity	Service Category	Subservice	Service Total
088800020701U	3/7/2016	\$50.00	1	Outpatient/Ambulatory Medical Care	Primary Care Visit-Physician	\$50.00
088800020701U	3/7/2016	\$50.00	1	Outpatient/Ambulatory Medical Care	Private/Individual OAMC	\$50.00
87800102012U	3/7/2016	\$100.00	1	Outpatient/Ambulatory Medical Care	NAH Labs	\$100.00
87800102012U	3/7/2016	\$50.00	1	Outpatient/Ambulatory Medical Care	Medicaid OAMC	\$50.00
Numeric Totals:		\$100.00	4.00			\$100.00

Number of Records 4



- ### CAREWare and the Ryan White Part A Program
- We have tried to create a system where you will be pulling two reports out of CAREWare on a monthly basis and submitting it with your invoices.
 - Monetary totals have been added to your CAREWare agency contracts where applicable.
 - Agencies will need to work to enter data in real time as to not delay monthly invoicing.
- 


CAREWare and the Ryan White Part A Program

Additional information where applicable:

Agencies may still need to submit an excel spread sheet with the following information that is not collected in CAREWare:

- Lab procedures
- Local Pharmaceuticals Assistance Program (LPAP) Drugs
- Emergency Financial Assistance (EFA) Drugs.
- Early Intervention report
- Outreach report
- Medical Transportation report
- Electronic Eligibility Form

If applicable, sample spreadsheets are included on your flash drive.




Supplemental Reports

Lab services under OAMC, Local AIDS Pharmaceutical Assistance Program (LPAP), or Emergency Financial Assistance (EFA):

You will also need to maintain a monthly spreadsheet that includes the following information:

- Service Category Name
- Client URN (CAREWare ID)
- Date of Service
- Name of drug or lab service performed.

* This spreadsheet should match the total number of units that you have entered into CAREWare and be submitted with your financial package on a monthly basis.
 * Where applicable, a sample spreadsheet has been provided on your FY2016 flash drive.




CAREWare and the Ryan White Part A Program

Ryan White Part A - FY2016 OAMC Lab Services Detail Report

Service Category: OAMC - Diagnostic Laboratory Testing
 Agency: Sample Service Agency
 Month of Service: March 1, 2016 - March 31, 2016

CAREWare ID	Date of Service	Formulary Drug Name	Number of Units	Total Cost
Outpatient / Ambulatory Medical Care - Diagnostic Laboratory Testing				
SAMPLE	03/01/16	HIV Quant RNA	1	\$125.00
Totals:			1	\$125.00




Federal HIV Grant 2016-2017

Ryan White Part A - Cleveland TGA Early Intervention Services (EIS) Monthly Report FY 2016

Agency: _____


Month Reporting

Program Totals Including CAREWare and Non-CAREWare Identified Clients:	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	YTD
Total Number of unduplicated EIS clients served:	0	0	0	0	0	0	0	0	0	0	0	0	0
Of the total unduplicated EIS clients served, how many were newly diagnosed:	0	0	0	0	0	0	0	0	0	0	0	0	0
Of the total unduplicated EIS clients served, how many were receiving support services but not linked to primary medical care:	0	0	0	0	0	0	0	0	0	0	0	0	0
Of the total unduplicated EIS clients served, how many were out of case/initially in case?	0	0	0	0	0	0	0	0	0	0	0	0	0
Total number of clients who received health education/counseling services this month:	0	0	0	0	0	0	0	0	0	0	0	0	0
Program Totals for Non-CAREWare Identified clients:													
Total number of newly diagnosed individuals referred to care in the month:	0	0	0	0	0	0	0	0	0	0	0	0	0




Submitting Monthly Invoices & Paperwork

- Submit via email:
- In **PDF**: Cover Page, signed
Financial Report, signed
Support Documents – payroll, proof of payment bills, etc.
CAREWare reports – Financial report and Service Detail report
Supplemental reports - Labs, LPAP, EFA, EIS, Outreach, Medical Transportation, and Electronic Eligibility
- If you submit any hard copy, the same documents are required electronically, Attention: J. Lewison
- Email all documents to Rwinvoices@ccbh.net
- Email subject line should read:
Provider Name, Invoice month, Date submitted (4-25-2016)




Information

- Invoices are submitted for payment once a clean and correct version is received.
 - There is a 30 day turn around time from the date a clean invoice is submitted for payment until the check is mailed out to the provider
- Make sure that all back-up documentation is included with your invoicing, if not, this will delay processing for payment



Invoice Highlights

- Invoices match approved budgets
- Ensure using newest budget
- FTE % matches approved budgets
- Backup documents match what is being charged or add % on paperwork so identifiable
- Sign invoice and FR
- Ensure totals match
- Customize DS and Administrative sheets to approve budgets
- At no time can Administrative costs exceed 10% of your expenditures
- Resubmit entire invoice if documentation is wrong PDF
- Timely invoices needed to get PC data
- Submit to rwinvoices@ccbh.net



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Judy Wirsching
CFO, Cuyahoga County Board of Health

Cost Allocation Plans



Three Ways to Recover Administrative Costs

1. Federally Negotiated Indirect Cost Rate
2. 10% de Minimis Rate
3. Direct Cost Charging method



***** IMPORTANT *****

The recovery method selected must be used consistently for all grants administered in the organization.

CCBH

Federally Negotiated Indirect Cost Rate (NICR)

- Obtained through negotiation with cognizant federal agency.
- Must provide CCBH with the certified documentation identifying the Federally Negotiated Indirect Cost Rate.
- Ryan White Part A grant only allows up to 10%.

CCBH

10% De Minimus Rate

- Only available to organizations that have never had a NICR and receive less than \$35M in direct federal funding per year.
- No negotiation required.
- Modified Total Direct Costs (MTDC) must be used as the base for the calculation.

CCBH

Modified Total Direct Costs (MTDC)

- Sub-part A § 200.68 of the Federal Uniform Administrative Requirements defines Modified Total Direct Cost as:
 - All direct salaries and wages
 - Applicable fringe benefits
 - Materials and supplies
 - Services (e.g. Vendor Services/Consultant Fees)
 - Travel
 - Sub-awards and subcontracts up to the first \$25,000 of each sub-award or subcontract (regardless of the period of performance of the sub-awards and subcontracts under the award).

CCBH

**Modified Total Direct Costs (MTDC)
Cont'd.**

MTDC excludes:

- Equipment
- Capital expenditures
- Charges for patient care
- Rental Fees and Maintenance costs associated with
- Rental Property
- Student support costs such as tuition remission, scholarships and fellowships
- Participant support costs
- The portion of each sub-award and subcontract in excess of \$25,000.
- Other items may only be excluded when necessary to avoid a serious inequity in the distribution of indirect costs, and with the approval of the cognizant agency for indirect costs.

CCBH

Understanding the Definitions of

**Direct, Indirect,
Administrative &
Shared Costs**

CCBH

Definition of Direct Cost

- A cost that can be easily identified and it directly benefits a specific project/program.

EXAMPLES:

1. Salaries, benefits and travel of program staff such as a Case Manager.
2. Program supplies
3. Educational materials

CCBH

Definition of Indirect Cost

- A cost that does not directly benefit a specific project/program.
- Total indirect costs for an organization can not always be recovered at 100%.

EXAMPLES:

1. Maintenance/Lease of Copier
2. Facility Costs - Rent
3. Utilities

CCBH

Definition of Administrative Cost

- Usually but not always classified as indirect costs
- Can be classified as direct when it directly benefits a specific project/program.

EXAMPLES:

1. Agency's salaries and benefits for IT, Accountant, Human Resources Manager
2. Audit fees

CCBH

Administrative Cost Cont'd.

- Admin. costs are usually shared costs
- When identifying personnel as an Admin. cost, look at the function of the job and not the job title.
- Must have written cost reimbursement policies and practices.

CCBH

Definition of Shared Cost

- A cost that can be allocated to more than one project/program that share in the benefits.
- A shared cost can be Direct or Indirect.

EXAMPLES:

1. Maintenance costs for a copier machine
2. General office supplies to be used by all Staff.
3. Facility Costs - Rent

CCBH

Cost Allocation Plan (CAP)

- A CAP is the means by which shared costs are identified in a logical and systematic manner for reimbursement.
- A cost is allocable to a subrecipient project/program based on the benefits received by the project.
- When allocating costs the subrecipient must have a system of internal controls over the records that:
 - ❖ Justify the cost
 - ❖ Reasonable over the long term
 - ❖ Enter into the record on a timely manner
 - ❖ Consistent
 - ❖ Auditable

CCBH

Purpose of a Cost Allocation Plan

- To summarize in writing and document the methods and procedures that the agency or organization will use to allocate shared costs to various projects/programs.
- A cost allocation plan allows the sub-recipient to recover its fair share or a reasonable portion of allowable costs incurred by the project/program.



Common Allocation Methods

Shared Cost	Method
Auditing Services	Direct audit hours
Office Space Rental	Square feet of space occupied
Utility Costs	Square feet of space occupied
Equipment lease	Percent of machine usage
Printing & Reproduction	Direct hours, job basis, pages printed
Telephone charges	Direct billing or number of instruments



Examples of Allocating Shared Costs Example #1

Allocation of costs that benefit all programs: Allocating Rent Expense as a ratio of square footage

Program	Square Footage	%	Expense Allocated (\$10,000)
A	300	30%	\$3,000
B	100	10%	\$1,000
C	200	20%	\$2,000
Admin	400	40%	\$4,000
Total	1000	100%	\$10,000



Examples of Allocating Shared Costs Example #2

Allocation of costs that benefit all programs: Allocation of Rent Expense as a ratio of FTEs

Program	Full Time Equivalents (FTEs)	%	Expense Allocated (\$10,000)
A	2.0	20%	\$2,000
B	1.0	10%	\$1,000
C	4.0	40%	\$4,000
Admin	3.0	30%	\$3,000
Total	10.0	100%	\$10,000



Allocation of costs that benefit all programs: Allocating Rent Expense as a ratio of square footage

Program	Square Footage	%	Expense Allocated (\$10,000)
A	300	30%	\$3,000
B	100	10%	\$1,000
C	200	20%	\$2,000
Admin	400	40%	\$4,000
Total	1000	100%	\$10,000

Allocation of costs that benefit all programs: Allocation of Rent Expense as a ratio of FTEs

Program	Full Time Equivalents (FTEs)	%	Expense Allocated (\$10,000)
A	2.0	20%	\$2,000
B	1.0	10%	\$1,000
C	4.0	40%	\$4,000
Admin	3.0	30%	\$3,000
Total	10.0	100%	\$10,000

Note how different the expense allocated is when using a different allocation base.



Sample related to Example #1

Sample Cost Allocation Plan for Monthly Rental Cost by Square Footage

Total Monthly Rental Cost: \$10,000.00

Activity Category	Activity Name	FTEs	Allocation of Monthly Rental Cost	Expense Allocation Amount
Direct Expenses	Exp. Category 1	0.25	\$1.25	\$1,250.00
	Exp. Category 2	0.25	\$1.25	\$1,250.00
	Exp. Category 3	0.25	\$1.25	\$1,250.00
	Exp. Category 4	0.25	\$1.25	\$1,250.00
Indirect Expenses	Exp. Category 1	0.25	\$1.25	\$1,250.00
	Exp. Category 2	0.25	\$1.25	\$1,250.00
	Exp. Category 3	0.25	\$1.25	\$1,250.00
	Exp. Category 4	0.25	\$1.25	\$1,250.00
Admin	Exp. Category 1	0.25	\$1.25	\$1,250.00
	Exp. Category 2	0.25	\$1.25	\$1,250.00
	Exp. Category 3	0.25	\$1.25	\$1,250.00
	Exp. Category 4	0.25	\$1.25	\$1,250.00
Project	Exp. Category 1	0.25	\$1.25	\$1,250.00
	Exp. Category 2	0.25	\$1.25	\$1,250.00
	Exp. Category 3	0.25	\$1.25	\$1,250.00
	Exp. Category 4	0.25	\$1.25	\$1,250.00
Other	Exp. Category 1	0.25	\$1.25	\$1,250.00
	Exp. Category 2	0.25	\$1.25	\$1,250.00
	Exp. Category 3	0.25	\$1.25	\$1,250.00
	Exp. Category 4	0.25	\$1.25	\$1,250.00
Total		10.00	\$10,000.00	\$10,000.00



Examples of Allocating Shared Costs Example #3

Allocation of costs that benefit all programs: Allocating Telephone Expense as a ratio of phone units assigned per program

Program	Phone Units	%	Expense Allocated (\$2,000)
A	6	30%	\$600
B	3	15%	\$300
C	4	20%	\$400
Admin	7	35%	\$700
Total	20	100%	\$2,000



Examples of Allocating Shared Costs Example #4

Allocation of costs that benefit two or more programs but not all programs: Allocation of Supplies Expense as a ratio of Program FTEs

Program	Full Time Equivalents (FTEs)	%	Expense Allocated (\$5,000)
A	2.0	29%	\$1,450
B	1.0	14%	\$700
C	4.0	57%	\$2,850
Total	7.0	100%	\$5,000



Examples of Allocating Shared Costs Example #5

- Equipment Maintenance Example
- A copier is used among three programs. How do we allocate expenditures among the three?
- Equal Distribution (i.e., 1/3rd Each) → **GOOD**
- Number of Staff Using the Copier → **BETTER**
A – 29%, B – 14%, C – 57%
- User Codes - Measures Actual Usage of the Copier → **BEST**



Examples of Allocating Shared Costs Example #5 Cont'd

Comparison of 3 different methods of allocating shared Equipment Maintenance costs

Program	Equal Distribution	Full Time Equivalents (FTEs)	User Codes
A	1/3	29%	45%
B	1/3	14%	25%
C	1/3	57%	30%
Total	100%	100%	100%

↑ GOOD ↑ BETTER ↑ BEST



*** IMPORTANT ***

- **If an organization elects to use the Direct Cost Charging Method, they must provide a Cost Allocation Plan (CAP) for any and all shared costs.**
- **Must update CAP as program and staffing changes occur.**



Direct Cost Allocation Challenges

- Finding defensible allocation method.
- Constant flux in allocated costs as programs expand and contract and changes in FTE's.
- Difficult to explain why shared costs are charged as direct.
- Under Uniform Guidance, certain costs may only be charged as indirect (i.e., using NICR or 10% rate)



Common Errors Associated With the Allocation of Shared costs

- Using an estimate as the basis for allocating shared costs.
- Inconsistent use/application of the appropriate cost allocation rate.
- Improperly documenting the use of a cost allocation rate.



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Melissa Rodrigo
Program Supervisor
mrodrigo@ccbh.net

General Program Updates



General Topics

- Staffing vacancies report within 3 days of vacancy
- New staff require job descriptions, credentials and resumes sent to Grantee – Ensure staff meet requirements within Local Standard of Care
- Report Budget concerns over and under expenditures
- Invoice late submittal must obtain approval
- Contract changes = budget changes
- Administrative costs cannot exceed 10% of total invoice
- Cannot pay FTE percentages higher than on the approved budget



Provider Participation

Examples of Required activities:

- Standard of Care development
- Statewide Integrated planning efforts as subject matter experts
- Participation in the Clinical Quality Management program
- EIIHA/Prevention meeting
- Training and Technical Assistance
- Needs Assessment activities
- Budget Meetings



Communication Coordination

- Designate a Primary Contact for your agency – information from CCBH will be provided to this person and expectation of getting requests from the designee
- Best interest, avoid misunderstandings and improve efficiency



Reports/Submissions

Timeliness:

- Ensure Submission of Semi-Annual reports (2) September and March
 - Include Medical Transportation supplemental report with September report *NEW
- Invoices per contract date
- Quality Improvement Plans (QIP)
- Ryan White Services Report (Annual usually Feb)



Exception Requests

- Form is on the website
- Please submit to Melissa Rodrigo
- Follow-up if you have not received a response within a few days
- Example: dental work that is not on approved established reimbursement lists or a pharmaceutical not on the approved formulary



Grantee Staff

- Molly Kirsch**
 - Public Policy, Eligibility, HIPSCA
- Kate Burnett-Bruckman**
 - Quality Management, CAREWare, Data
- Melissa Kolenz**
 - EIS, Outreach, Medical Transportation
- Jackie Lewison**
 - Invoices
- Pam Ditlevson**
 - Data quality
- Melissa Rodrigo**
 - Budgets, contracts, program questions



Thank you!

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